



## POSITION VACANCY

Unique opportunities for talented, motivated and caring leaders to join the local company that is making a world of difference. We have ambitious goals to grow our business from less than one million customers today to around six (6) million over the next decade.

We are also serious about significantly lowering the cost of electricity to make sure everyone can afford electricity. Our growth will underwrite the social and economic growth of our country. PNG Power is aligned to ensure we are focused in the right areas and are equipped to undertake rapid electrification and improve efficiency.

You will need to be a person who is:

- Driven to create change with proven capabilities
- Forward thinking, strategic and disciplined
- Inspiring, caring and works well with others for superior results
- Responsible to take personal accountability
- Customer centric

The following role is now open and we will accept applications up until 14th May 2021. No late applications will be accepted.

PNG Power is an equal opportunity employer.

### SENIOR BUSINESS DEVELOPMENT MANAGER RETAIL– NATIONAL OFFICE

#### Primary Objectives:

Reporting to the EGM Business Development, this position is responsible to identify and develop business cases to support the Retail arm of PPL as well as be a part of the PPL Senior Management team to help future proof of PPL and will own and shepherd business cases for the Retail Business Unit by providing support to both the EGM Business Development and EGM Retail.

This position is also responsible for developing standard contractual templates based on expert advice and lessons being learnt and also lead negotiations for Retail related agreements including Power Sales Agreements as well as manage a team and a budget under the Business Development Business Unit.

#### Minimum Qualifications:

- Bachelor's Degree in Mechanical or Electrical Engineering degree or equivalent technical background with extensive commercial experience or degree in commerce and economics with extensive technical background

#### Minimum Experience

Proven experience in a managerial position within the power industry and demonstrate success in the following areas;

- 5 to 10 years of Sales & Marketing or Business Development experience with demonstrated success, preferably in power sector focussing on retailing of power
- Excellent skills set referring to contract negotiation, design and legal assessment of terms and conditions, project management at the most senior level of customer
- Results driven, ability to develop and retain key business and customer relationship,
- Strong networker and engaging
- Entrepreneurial mind-set with excellent verbal and written communication skills Assertive, self-motivated with the ability to work independently as well as within a team
- Developing commercially sound business cases
- Having an in-depth knowledge of business products and value proposition
- Experience with design and implementation of business development strategy

#### Critical Skill Requirements & Attributes:

- Strategy and Business Development
- Excellent skills set referring to contract negotiation, design and legal assessment of terms and conditions, project management at the most senior level of customer
- Results driven, ability to develop and retain key business and customer relationship,
- Strong networker and engaging
- Entrepreneurial mindset with excellent verbal and written communication skills Assertive, self-motivated with the ability to work independently as well as within a team

### TRAINER ELECTRICAL – NATIONAL OFFICE

#### Primary Objectives:

Reporting to the Team Leader Electrical Training, this position is responsible to ensure that PNG Power has and maintains the capability required to effectively conduct electrical trainings to increase electricians and apprentices' competencies and equip them with skills to perform the job effectively.

#### Qualifications:

- Electrical Trade Certificate
- High Voltage Operators Permit
- Training of Trainers Certificate
- Diploma in Electrical Engineering or equivalent
- A certificate in Management or administration is desirable but not essential

#### Minimum Experience & Key Responsibilities

- Training and development roles for a minimum of 5 years
- Electrical trades training (motor controls, substation and circuit board, electrical wirings based on current SAA Wiring Rules & Cable selection)
- Training needs analysis
- Formulation of training course modules in the field of

Electrical trades

- Excellent communication skills (oral, written and interpersonal) and a proven team player, who is reliable, able to motivate others, has the integrity and accepts responsibility and is accountable, for performance and is result orientated.
- Must be flexible, champion team player, adaptable to change, enthusiastic self-starter, and eager to quickly assimilate new concepts and ideas.

## **TRAINER POWER STATION OPERATOR – NATIONAL OFFICE**

### **Primary Objectives:**

Reporting to the Team Leader Mechanical Training, this position is responsible to ensure that PPL has and maintains the capability required to effectively conduct and coordinate Power Station Operation (PSO) trainings to cross-train power house staff to enable them to perform multiple tasks to improve the performance of operating assets in power stations.

### **Qualifications:**

- Power Station Operator's Certificate
- High Voltage Operators Permit
- Training of Trainers Certificate
- Diploma in Mechanical or Electrical Engineering
- A certificate in Management or administration is desirable but not essential

### **Minimum Experience & Key Responsibilities**

- Training and development
- Power Station Operator training
- Training needs analysis
- Formulation of training course modules for Power Station Operator & Power Station Technician
- Excellent communication skills (oral, written and interpersonal) and a proven team player, who is reliable, able to motivate others, has the integrity and accepts responsibility and is accountable, for performance and is result orientated.
- Must be flexible, champion team player, adaptable to change, enthusiastic self-starter, and eager to quickly assimilate new concepts and ideas.

## **TRAINER MECHANICAL DIESEL – NATIONAL OFFICE**

### **Primary Objectives:**

Reporting to the Team Leader Technical Training, this position is responsible to assist the Team Leader Technical Training to conduct Diesel Fitters mechanical trainings to increase mechanics and apprentices' competencies and equip them with skills to effectively perform, repairs and maintenance of diesel engines.

### **Qualifications:**

- HDEF/DF Trade Certificate
- Training of Trainers Certificate
- Diploma in Mechanical Engineering
- A certificate in Management or administration is desirable but not essential

### **Minimum Experience & Key Responsibilities**

- Training and development
- Mechanical training specifically in the area of diesel fitting and maintenance
- Training needs analysis

- Formulation of training course modules in the field of mechanical diesel
- Excellent communication skills (oral, written and interpersonal) and a proven team player, who is reliable, able to motivate others, has the integrity and accepts responsibility and is accountable, for performance and is result orientated.
- Must be flexible, champion team player, adaptable to change, enthusiastic self-starter, and eager to quickly assimilate new concepts and ideas.

## **TEAM LEADER ELECTRICAL - PAUNDA HYDRO - PAUNDA**

### **Primary Objectives:**

Reporting to the Reporting to Manager Paunda Hydro, this position is responsible in supervising and coordinating the installations, repairs and maintenance of all electrical plants and equipment at Paunda Hydro Power Station and ensuring all electrical maintenance works are carried out effectively, in line with PPL standards and in a timely manner.

### **Qualifications:**

- Diploma in Electrical Engineering
- Electrical Tradesman Certificate
- General Electrician License
- HV/LV Operating license

### **Minimum Experience & Key Responsibilities**

Proven experience in power station operator position, preferably within the energy generation industry in the following areas;

- Electrical installations
- Electrical equipment repairs and maintenance
- Planning and budgeting
- Able to read electrical schematic and single line drawings.
- Excellent communication skills (oral, written and interpersonal)
- A proven team player, who is reliable, able to motivate others and has integrity
- Accountable for performance and is result oriented.
- Must be flexible, adaptable to change, enthusiastic self-starter, and eager to quickly assimilate new concepts and ideas.

An attractive remuneration package is on offer and salary will be commensurate with experience and qualification.

To apply, submit your Expression of Interest (EOI) indicating the position vacancy with current resume to the following;

**EMAIL: [recruitment@pngpower.com.pg](mailto:recruitment@pngpower.com.pg), clearly indicating the Subject as VACANCY-MAY 2021.**

HAND DELIVERED / PAPER BASED APPLICATION WILL NOT BE ACCEPTED

**EXPRESSION OF INTEREST WILL CLOSE AT 4:30PM ON FRIDAY 14TH MAY 2021. ORIGINAL CERTIFICATES (QUALIFICATION) IS REQUIRED AT THE TIME OF INTERVIEW.**

**DUE TO OVERWHELMING RESPONSE TO OUR JOB VACANCY ADVERTISEMENTS, ONLY SHORT LISTED APPLICANTS WILL BE CONTACTED. PLEASE CONSIDER YOUR APPLICATION UNSUCCESSFUL IF YOU ARE NOT CONTACTED WITHIN 4 WEEKS AFTER THE CLOSE DATE.**